

Catch Risk Before Cargo Moves



Shafiqul Mowla
Consultancy

Buyer Side Industrial Procurement Risk Control

Origin, OEM Legitimacy, Traceability and Shipment File Review Before Cargo Moves

For U.S. Energy and Industrial Buyers



Buyer side industrial procurement risk review before approval, payment or shipment.

We support U.S. energy and industrial buyers with procurement risk control across borders.

Our work is focused on supplier review, offer review, document strength, traceability, pre shipment checking, and buying risk reduction.



Supplier Review

Check supplier identity, route, and credibility before commitment.



Offer Review

Review quotation logic, commercial terms, and visible risk points.



Document Strength

Check certificates, datasheets, and support documents for gaps.



Traceability

Review origin claim, maker path, and document consistency.



Pre Shipment Checking

Check shipment file readiness before goods move.



Buying Risk Reduction

Help buyers reduce cost, delay, dispute, and rejection risk.



Send RFQ or Offer



We Review



Risk Findings



Buyer Decides



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Where Industrial Procurement Risk Usually Starts

Small gaps in supplier identity, technical offer, certificates, origin claim, or shipment file can later become delay, dispute, rejection, cost overrun, or payment exposure.



Supplier Identity Gap

Maker path, trader route, or business credibility is not clearly verified.



Offer Mismatch

Quoted model, scope, lead time, or commercial basis does not fully align with the RFQ.



Weak Documents

Certificates, datasheets, and support papers contain gaps or unsupported claims.



Origin and Traceability

Country of origin, manufacturer route, serial or lot trace is unclear or inconsistent.



Shipment File Weakness

Packing list, invoice, COO, MTC, or dispatch file is not fully ready before movement.



Buyer Exposure

The buyer may face delay, rework, dispute, rejection, or unnecessary cost.



Unclear Supplier



Weak File



Late Discovery



Delay / Dispute / Rejection

PROCUREMENT RISK REVIEW CHECKLIST	
Risk Area	Status
Supplier Identity Verification	✓
Offer Review & Alignment	✓
Document Strength Check	✓
Certificates Validation	✓
Origin & Traceability Review	✓
Shipment File Readiness	✓
Commercial Terms Review	✓
Packing & Marking Check	✓
Payment & Risk Exposure	✓
Overall Risk Assessment	✓



Built for Serious Industrial Buyers

We mainly support U.S. energy, industrial, EPC, and project related buyers who need stronger control before placing orders, approving suppliers, or moving shipments across borders.



U.S. Energy Buyers

Buyers handling power, utility, gas, refinery, and process plant procurement across multiple suppliers and countries.



EPC Contractors

Engineering, procurement, and construction teams that need stronger document and supplier control before award or shipment.



Power Plant Procurement Teams

Teams sourcing critical electrical, mechanical, instrumentation, and shutdown related items for plant reliability.



Grid and Substation Buyers

Buyers managing switchgear, protection, controls, transformer related, and grid support procurement.



Industrial Importers

Industrial buyers importing equipment, spares, tools, or project materials where wrong files can cause rejection or delay.



Shutdown and Maintenance Buyers

Teams buying urgent spares and maintenance items where time pressure increases supplier and document risk.



Bid Stage Review



Before PO Approval



Before Supplier Payment



Before Shipment Release

BUYER TYPE REVIEW	
Buyer Type	Fit
U.S. Energy Buyers	✓
EPC Contractors	✓
Power Plant Procurement Teams	✓
Grid and Substation Buyers	✓
Industrial Importers	✓
Shutdown and Maintenance Buyers	✓



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How Our Review Process Works

A clear buyer side review flow before approval, payment, or shipment.




Typical Inputs We Review



Typical Output

- ✓ Supplier concern
- ✓ Document gap list
- ✓ Origin concern
- ✓ Technical mismatch note
- ✓ Shipment readiness comment



Review Area	Status
Supplier Information	✓
Offer & Commercial Terms	✓
Technical Documents	✓
Origin & Traceability	✓
Certificates & Compliance	✓
Shipment Readiness	✓
Overall Risk Assessment	✓





Field Experience Behind the Review Work

Our review work is shaped by practical exposure to real industrial items, technical files, brand level identification, packing checks, and cross border supply coordination.

The examples below represent selected categories previously handled in the field.



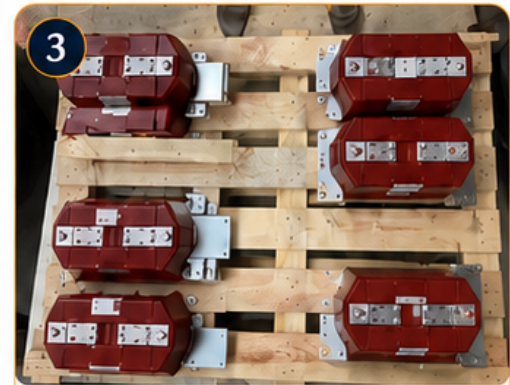
Valve Automation

SISTO / KSB pneumatic actuator handling and document matching



Thermal Inspection

FLIR equipment exposure for maintenance and diagnostics



Electrical Protection

ABB current transformer category exposure



Actuation Systems

AUMA actuator handling for industrial applications



Condition Monitoring

MEGGITT proximity transducer and instrumentation exposure

What this experience supports



Technical item familiarity



Brand and model verification



Document and label checking



Packing and shipment awareness



Buyer side risk judgment

i Brand names and product images are shown only as examples of previously handled industrial categories. No agency, partnership, or authorization claim is made unless separately stated in writing.

Industrial Categories Previously Handled

Our field experience includes selected industrial categories where technical identification, document matching, origin review, and shipment coordination were important before delivery.

1



Valve Automation and Actuation

Actuators, valve accessories, and related control applications.

2



Instrumentation and Controls

Transmitters, probes, sensing devices, and process control items.

3



Electrical Protection

Current transformers, switchgear accessories, and power protection components.

4



Condition Monitoring

Vibration, proximity, and machine health monitoring related items.

5



Thermal Inspection

Infrared and diagnostic equipment used for inspection and maintenance.

6



Power Plant Maintenance Spares

Critical maintenance and shutdown support categories.

7



Packing and Preservation Awareness

Crating, preservation, label visibility, and shipment readiness.

8



Document and Traceability Support

Datasheet matching, certificate review, and origin consistency awareness.

Why these categories matter



Technical familiarity



Model and brand recognition



Document awareness



Packing and shipment visibility



Buyer side risk judgment



What the Buyer Receives

A practical buyer side review output before approval, payment, or shipment.

1 

Supplier Concern

Supplier background, route, credibility, or visible commercial concern.

2 

Document Gap List

Missing or weak certificates, datasheets, approvals, or support papers.

3 

Origin & Traceability Concern

Origin claim, maker path, serial or lot trace, and consistency issues.

4 

Technical Mismatch Note

Model, scope, rating, drawing, or RFQ alignment issues.

5 

Shipment Readiness Comment

Packing list, invoice, certificate set, or dispatch file readiness.

6 

Buyer Action Recommendation

Recommended next action, clearly framed as Go, Hold, Revise, or Reject.

Typical Decision Output

 **GO**

 **HOLD**

 **REVISE**

 **REJECT**

Typical Report Sections

 **Executive Risk Summary**

Overall risk view and key takeaways for buyer decision making.

 **Visible Red Flags**

Key concerns or issues that require buyer attention.

 **Supporting File Review**

Review outcome of critical documents, certificates, and technical files.

 **Recommended Next Step**

Clear next step suggestion based on the review outcome.



Company Structure, Registered Route and Regional Support

Clear role, clear commercial route and regional support for buyer confidence.

01 Review Service Route

 Buyer Review Request



 **Shafiqul Mowla**
Consultancy



 Review Findings

02 Supply or Resale Route

 Commercial Need



 **impro**[®]
solutions **UK Limited**



 Separate Discussion



Registered in UK



Incorporation Registration # 117 684 37



VAT Registration # 318 763 677

Invoices and payments for commercial supply or resale matters are issued by Impro Solutions UK Ltd.



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What this gives the buyer



Clear service route



Separate commercial route



Registered UK invoicing path



Regional India support presence



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Founder Led, Field Shaped

The service is built on practical industrial sourcing exposure, document handling, and cross border coordination experience.



About Shafiqul Mowla

Shafiqul Mowla is the founder and owner of the company. He personally handles the service at this stage, keeping communication direct and decisions fast.



1,000+
Industrial Purchase
Orders Handled



**USD 0.6
Million**
CCPP Equipment Supply
and Installation Support



Cross Border
Sourcing and
Shipment Coordination
Exposure



Single Hand,
Direct Client
Communication

What shaped this service



RFQ and offer
handling



Technical item
awareness



Supplier
communication



Document and
label checking



Urgent industrial
delivery pressure

“

“Capability to source from multiple options within the shortest possible time at a winning cost.”

Mohammad Sadequl Islam

Construction Management Researcher



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Frequently Asked Questions

Quick answers about the service, scope, ownership, and commercial route.

1 What does Shafiqul Mowla Consultancy do?



We support U.S. energy and industrial buyers with procurement risk control across borders. Our work is focused on supplier review, offer review, document strength, traceability, pre shipment checking, and buying risk reduction.

2 Do you stock or resell products?



No. This is 100% backend support only. We do not operate as a stockist or regular reseller under this consultancy page.

3 Can you still assist with supply or resale?



Yes, but that is a separate discussion under Impro Solutions UK Ltd.

4 Who owns the company?



Shafiqul Mowla is the founder and owner of the company. At this stage, he personally provides the service.

5 Where is he based now?



He is from Bangladesh and currently serves clients from there.

6 Who issues invoices and receives payment?



All invoices and payments are issued by Impro Solutions UK Ltd.

7 Do you have testimonials?



Yes. A few testimonials are available, and more can be seen on his LinkedIn page.

8 How do we start?



Send your inquiry, RFQ, supplier offer, or current concern through the contact page or direct email. We will review the case and reply on the next step.



For supply or resale matters

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Send Your RFQ or Offer for Review

If you want clearer buyer side control before approval, payment, or shipment, start with your current file or concern.

1



Send RFQ, supplier offer, or concern

2



Attach datasheet, certificates, origin claim, or shipment documents if available

3



Receive next step response and review direction

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Supply or resale matters are handled separately under Impro Solutions UK Ltd.

